

Becoming a part of RBC Capital Markets' Global Investment Banking Team

RBC Capital Markets' Global Investment Banking division seeks out and hires energetic, bright and talented graduates and undergraduates for our Associate and Analyst programs. These well-established programs have produced many of the industry experts that are the backbone of RBC Capital Markets and are one of our key differentiators in a very competitive and dynamic marketplace.

Associate Program

Every year, RBC Capital Markets recruits postgraduates to join our Global Investment Banking Group as full-time Associates in our offices throughout North America. Associates are assigned to transaction teams, working with our industry experts on deals with some of the leading corporate and institutional organizations on the continent. Associates are involved in a wide variety of transactions, including equity and debt financings, mergers, acquisitions and other financial advisory assignments.

A key component of our program is the orientation and training we provide for Associates. This approach ensures all new Associates are properly introduced to and prepared to work with the breadth of financial products and services inherent to the RBC Capital Markets platform.

In selecting new Associates, we look for individuals with outstanding academic records, demonstrated analytical skills and a diversity of extracurricular activities. Strong oral and written communication skills, leadership qualities, initiative and the ability to function as a key team member in a fast-paced and challenging environment are also essential.

Candidates must be in the final year of a two-year MBA or equivalent program and should have had a least two years full-time work experience prior to pursuing postgraduate studies. Most importantly, candidates must demonstrate a desire to learn and an eagerness to make a meaningful contribution to the team environment at RBC Capital Markets.

Analyst Program

Each year, RBC Capital Markets' Analyst Program hires undergraduates to work in the Global Investment Banking Group in our offices throughout North America. Candidates for this program are hired for an initial two-year period. Following an orientation and training program, Analysts become a part of RBC Capital Markets' teams that execute transactions across a variety of industries. Analysts are assigned a variety of analytical tasks associated with debt and equity financings, mergers and acquisitions and other financial advisory assignments. Successful Analysts use this opportunity to hone their skills, to gain exposure to interesting, leading-edge transactions and to learn from some of the best and brightest people in the industry.

On completion of the two-year program, many Analysts return to university to pursue postgraduate studies. However, some top-performing Analysts are given the opportunity to remain with the firm for a third year.

In selecting Analyst candidates, we look for well-rounded individuals with outstanding academic records, proven analytical skills and a variety of extracurricular activities. All Analyst candidates are completing their undergraduate degrees and have usually focused their studies on business or economics, although this is not a prerequisite. Other essential qualities we look for include strong oral and written communication skills, proven leadership capabilities, initiative, and the ability to play a key role as a team member in a fast-paced and challenging work environment.

Summer Associate and Analyst Positions

Another important part of RBC Capital Markets' Associate and Analyst programs involves hiring candidates for summer positions. The qualifications for these positions are the same as those for the Associate and Analyst programs, except that candidates must be entering the final year of their program in the fall. A significant number of summer candidates are accepted into the regular Associate and Analyst programs following graduation.



Global Investment Banking Team

About RBC Capital Markets

RBC Capital Markets is one of North America's leading corporate and investment banks, offering a broad range of products and services to corporations, governments and institutional clients. With nearly 3,700 employees, we work with clients in North America and internationally through 75 offices in 15 countries.

RBC Capital Markets is a part of the Royal Bank of Canada, one of the largest providers of financial services in the world. RBC ranks among the top ten banks in North America by market capitalization and has one of the highest credit ratings of any financial institution in the world.

Our Global Investment Banking division provides sales and trading services, underwriting of equity and debt capital, leading research, and strategic advisory services for leading corporations, institutions and governments throughout North America and around the world. Our investment banking solutions are centered on the clients we serve in the industry sectors they operate. Our experienced professionals are specialists in a number key sectors including:

- Communications, Media, and Entertainment
- Consumer
- Industrial Products
- Energy and Power
- Financial Institutions
- Healthcare
- Mining and Metals
- Real Estate
- Select Diversified Industries
- Technology

How to Apply

If you are interested in applying to RBC Capital Markets' Associate or Analyst Programs please send your résumé with a covering letter and a school transcript to:

Canada

Associate Program:

Lynda Gauthier
RBC Capital Markets
P.O. Box 50, 200 Bay Street, Royal Bank Plaza, 4th Floor,
South Tower
Toronto, ON M5J 2W7
Email: lynda.gauthier@rbccm.com

Analyst Program:

James McKenna
RBC Capital Markets
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United States

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To apply for another position outside of the program described in this document, or for general information about RBC Capital Markets, please visit our Web site at www.rbccm.com/careers.

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