



Capital  
Markets



## A Leader in Charter School Financing

### A Market Leader in K-12 Education

Primary and secondary education finance is a core municipal practice of RBC Capital Markets (RBC). With a national team of K-12 professionals, we provide local market expertise and consistently rank as a top K-12 underwriter regionally and nationwide.

### Expertise in Charter School Finance

Charter school finance is a specialty within our K-12 education practice. RBC's Charter School Finance Group is a team of dedicated charter school specialists offering borrowers customized solutions to raise capital for school facilities through the issuance of tax-exempt and taxable debt.

Since 2000, RBC has financed over 200 charter school projects and raised over \$4.3 billion for the acquisition, construction, renovation, leasehold improvements and related costs of these projects in 22 states and Washington, DC. Our key financing solutions for charter schools include:

- Fixed Rate Tax-Exempt and Taxable Bonds
- Public Offerings & Direct Placements
- State & Federal Enhancement
- Credit Review & Assessment
- Evaluate Use of Social Bonds

### Proactive Management of Fluid Market & Legal Conditions

The menu of financing structures and options available to charter schools expands as legislation and market conditions continually change. Our breadth of experience and coverage on both fronts allows the RBC Charter School Finance Group to remain at the forefront in pioneering and implementing optimal financing programs tailored to our clients' particular situations.

### Client Centered Financing Solutions

We craft debt solutions to meet our clients' programmatic and financial goals. At RBC we understand from over two decades of experience serving high quality charter schools that the movement has been driven by innovation and focused efforts to expand student options and improve educational outcomes.

No two charter schools are exactly alike. As such, our endeavors to secure capital for our charter clients are always centered around their specific needs, whether those needs are for a single school, multiple schools or are part of a multi-year growth plan.

RBC serves our diverse charter school clients by developing and employing a variety of structuring and distribution techniques, each tailored to the needs of a particular client. That approach is reflected in the financing outcomes we secure for the clients that we serve, including the only two charter school recipients of the Bond Buyer Deal of the Year Award (KIPP Houston and High Tech High).

### Qualifying Projects

- Property & Facility Acquisition
- Construction & Renovation
- Leasehold Improvements
- Refinancing of Prior Debt
- Technology
- Furniture, Fixtures & Equipment
- Project Development Costs (i.e., design & engineering, real estate reports, etc.)



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