Capital Markets
Real Estate Group

Real Estate Advisory Capabilities & Services

Your Trusted National Real Estate Advisor

RBC Capital Markets Real Estate Group provides our clients with a broad range of real estate advisory services, including acquisition & disposition support, financing solutions, and capital markets expertise. Our national team, with offices in Toronto, Montreal, Vancouver and Calgary, has extensive experience across all Canadian markets and deep relationships throughout the real estate sector, offering clients exceptional market intelligence in all asset classes.

Our team of seasoned professionals supports our clients in making informed real estate decisions to grow and maximize the value of their real estate portfolios.

RBC Capital Markets Real Estate Group Offices

Vancouver

Calgary

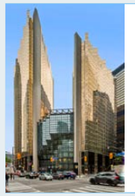
Toronto

Montréal

Property Brokerage Capabilities

- A broad range of transaction size experience, from single-tenant assets to large-scale portfolios
- Deep experience in all asset classes, including: Office, Industrial, Retail, Multi-Family, Seniors Housing, Student Housing, Hotels, Self-Storage, Land and Development
- Over $22BN of real estate transacted in the last five years for our institutional and private clients
- Below are examples of recent transactions on which RBC's Property Brokerage team has acted:

OFFICE



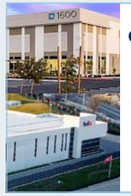
ROYAL BANK PLAZA
$1.16 BN
1,473,300 sf
Toronto, ON

NATIONAL OFFICE PORTFOLIO
$794.0 MM
1,230,000 sf
VAN, TOR, MTL

NEXUS CORE OFFICE PORTFOLIO
$84.0 MM
379,285 sf
Montréal, QC

MONTEZ PORTFOLIO
$16.1 MM
298,200 sf
Calgary, AB

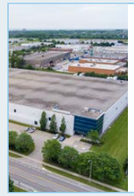
INDUSTRIAL



CROSS-BORDER LOGISTICS PORTFOLIO
US$654.5 MM
4,251,433 sf
ON, PA, CA, FL

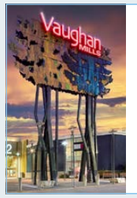
WESTERN CANADA INDUSTRIAL PORTFOLIO
$177.7 MM
904,231 sf
Western Canada

CASSELMAN DISTRIBUTION CENTRE
$116.5 MM
531,057 sf
Casselman, ON



2340 WINSTON PARK
$67.1 MM
202,165 sf
Oakville, ON

RETAIL



VAUGHAN MILLS
(49% INTEREST)
$470.2 MM
1,276,000 sf
GTA, ON

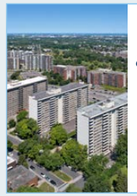
COUNTRY HILLS TOWN CENTRE
$83.8 MM
164,320 sf
Calgary, AB

PLACE VERTU
$82.0 MM
834,071 sf
Montréal, QC

STERLING RETAIL
$22.1 MM
30,395 sf
Vancouver, BC

MULTI-FAMILY

RUBIS (PHASES 4 & 5)
$173.5 MM
344 Units
Laval, QC

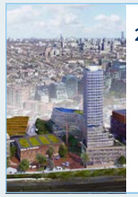


JOIE DE VIVRE & LE COMESOL
$101.4 MM
573 Units
Montréal, QC

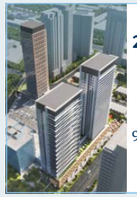
URBANIA HAUS
$84.5 MM
240 Units
Laval, QC

NORDIC APARTMENTS
$54.0 MM
160 Units
Toronto, ON

URBAN DEVELOPMENT



2 TECUMSETH STREET
(75% INTEREST)
$120.4 MM
920 Units &
825,000 sf
(Buildable Residential)
Toronto, ON



2075 KENNEDY ROAD
$81.5 MM
216,864 sf
(Existing Office)
920 Units/842,300 sf
(Buildable Residential)
Scarborough, ON

LOBLAWS PANAMA DEVELOPMENT SITE
$67.8 MM
~1,250 Units &
10.60 acres
(Buildable Residential)
Brossard, QC

FCR PANAMA DEVELOPMENT SITE
$48.5 MM
~1,000 Units &
4.60 acres
(Buildable Residential)
Brossard, QC

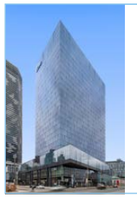
Financing Capabilities

- A diverse range of options for debt advisory and financing, including: Mortgage Lending, Construction Financing, Secured and Unsecured Bonds, Mezzanine Financing and CMBS
- Intimate knowledge of lender funding programs, funds availability for various terms, interest-only availability, recourse vs. non-recourse, target markets / property types, pricing levels and approval processes
- Over $6.5 BN of secured real estate mortgage financing arranged in the last five years for our institutional, public and private clients
- Below are examples of recent transactions on which RBC's Debt Brokerage team has acted:

FINANCING

WEST EDMONTON MALL
$1.2 BN
4.4MM sf
Edmonton, AB

GTA INDUSTRIAL PORTFOLIO
$857.5 MM
5.1 MM sf
GTA, ON



100 QUEENS QUAY EAST
$225.00 MM
~700,000 sf
Toronto, ON

SPEC. COLD STORAGE CONSTRUCTION FINANCING
$77.6 MM
~172,000 sf
Oshawa, ON

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Learn more about our capabilities and services

RBC Capital Markets Real Estate Group

rbcrealestate.com

PROPERTY BROKERAGE | MORTGAGE BROKERAGE | PRINCIPAL LENDING | PUBLIC AND PRIVATE EQUITY | UNSECURED DEBT | M&A ADVISORY | OFFICE | RETAIL | INDUSTRIAL | HOTELS | MULTI-FAMILY SENIORS HOUSING | LAND

(1) Salesperson (2) Broker of Record (3) Broker (4) Real Estate Broker

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